



*Policy and Management
Consulting Group*

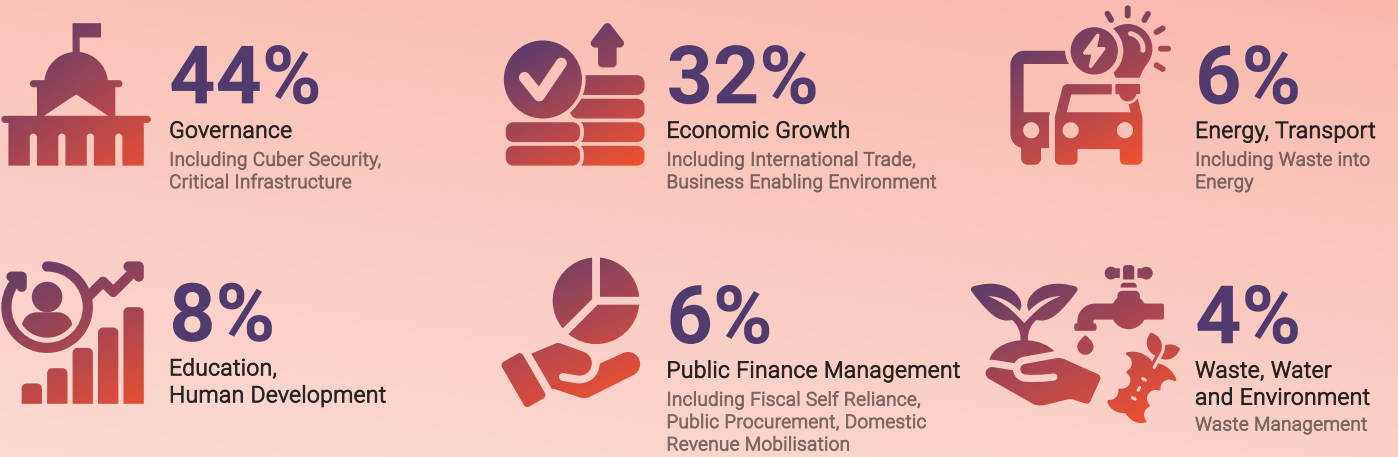
Annual Report 2024

About Company

PMCG is an international development company based in Tbilisi, Georgia; Kyiv, Ukraine; and Washington, D.C., USA, with extensive hands-on experience of policy elaboration and implementing structural and administrative reforms oriented towards socio-economic prosperity, good governance, and sustainability. We effectively synergize local and international expertise to support countries on their development path, applying the highest international standards and best practices in local environments. Our dedicated multi-national and multi-lingual team of professionals works closely with government bodies, international organizations, civil society, and the private sector, helping them to achieve their development objectives.

PMCG possesses over 17 years of experience in successfully implementing international development projects. In this time, we have worked in around 40 countries and managed projects, funded by the European Commission, UNDP, ADB, EBRD, GIZ, FCDO, the World Bank, USAID, JICA, and others.

Revenue by Sectors (2024)



Revenue and Number of Projects by Service (2024)



In Jordan, we have increased e-procurement utilization from 47% to 100%

Countries in which we have worked

Based in
Washington, DC (USA),
Tbilisi (Georgia),
and Kyiv (Ukraine)



PMCG implemented projects in the **Security and Rule of Law** sector worldwide

Revenue by Origin of Funding (2024)



69.8%



7.7%



6.3%



European Bank
for Reconstruction and Development

4.0%



3.7%



Foreign, Commonwealth
& Development Office

1.5%

Other

7.1%

● Turnover (2024)
\$ 8,652,587

● Turnover average Growth
Rate (last 5 years)
26%

● Sales average Growth
Rate (last 5 years)
14%

● Number of Awarded
Projects (2024)
29

● Number of Economic and
Policy Publications (2024)
80

● Pool of Consultants
>7500

● Contracted Consultants
Annually
>400

● Number of Implemented
Projects (2024)
78

We are supporting
Moldova in transforming
waste into energy

Policy and Management Consulting Group

Georgia

PMCG

PMCG
Research

US

PMCG Inc

Ukraine

PMCG Ukraine

PMCG
Research Ukraine

Study &
Assessment



PMCG prepared a **guideline on Free Trade Agreements** (FTAs) for Central Asia Regional Economic Cooperation (CAREC) countries and conducted extensive knowledge-sharing and capacity-building activities to **help CAREC countries** design, negotiate, and implement FTAs

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