# ECONOMIC DEVELOPMENT AND PRIVATE SECTOR GROWTH

For governments of countries in transition that have sufficiently strong political will to introduce effective reforms and drive economic growth improving the wellbeing of households and creating jobs, we provide services on different levels to support them to overcome obstacles and realize their goals.

Administrations must have the opportunity to choose prudently between various policy options. Accordingly, we take a holistic approach to economic development policy, applying tested and adapted methods, using teams of highly-qualified economists and former government officials with hands-on experience of designing and implementing reforms recognized by international development institutions.

Having a strong private sector in place is one of the most important pillars when it comes to achieving sustainable growth, and we work diligently with companies who search for effective ways to increase operational efficiency and to ensure better overall performance.

We have a proven history of working with start-ups, as well as small, medium, and large-scale companies from various sectors to implement best international practices and strengthen overall export potential. Moreover, we routinely contribute to improving financial performance, advancing organizational strategy, achieving strategic goals, enhancing operational efficiency, and establishing sustainable profiles of companies through the elaboration of corporate social responsibility (CSR) strategies.

We provide tailored solutions to facilitate sustainable economic development and private sector growth by focusing on the following areas:

- Macroeconomic policy
- Trade policy
- Business Enabling Environment
- Green growth
- SME development
- Value chain analysis
- Cluster development
- Intellectual property rights (IPR)
- Frameworks for public-private partnership (PPP)



Scan QR Code to arrange initial meeting with our team

# **PROJECTS**:

## **CAREC Countries:**

ENHANCING CAPACITIES OF CENTRAL ASIA REGIONAL ECONOMIC COOPERATION (CAREC) COUNTRIES IN THE DESIGN AND IMPLEMENTATION OF FREE TRADE AGREEMENTS (ADB; 2021-2023)

The project aims to strengthen knowledge and capacities regarding the design and implementation of free trade agreements (FTAs) of all countries of the CAREC program, which represents a partnership of 11 countries (Afghanistan, Azerbaijan, China, Georgia, Kazakhstan, Kyrgyzstan, Mongolia, Uzbekistan, Turkmenistan, Pakistan, and Tajikistan) and development partners working together to accelerate economic growth and poverty reduction, guided by an overarching vision of "Good Neighbors, Good Partners, and Good Prospects." To ensure that the global and regional trade and investment opportunities of the CAREC countries are expanded, and that integration in regional and global economies is enhanced through countries' strengthened capacities to design, negotiate, implement, and monitor FTAs, we take a pragmatic and differentiated approach, and use intra-regional knowledge and experience-sharing combined with international best practices when preparing training and capacity-building activities and materials.

### Jordan:

# **ECONOMIC REFORM ACTIVITY (ERA) (USAID; 2022-2026)**

PMCG, as a subcontractor to Chemonics, provides technical expertise to improve Jordan's economy-wide competitiveness and reform initiatives within its government. Primarily, PMCG is engaged in the activities aimed at improving the business-enabling environment in Jordan.

Specifically, PMCG is helping to advance economic reforms, to bolster the business-enabling environment, and to support emerging priorities in the country. Moreover, PMCG is working with the Reform Secretariat, Delivery Unit, and RIA Unit to strengthen their capacities to prioritize and implement reforms, while also working to build capacities of line ministries and public entities to enhance and optimize public sector efficiency and service delivery.

# **Central Asia:**

# COMPETITIVE TRADE AND JOBS (USAID; 2016-2019) AND TRADE CENTRAL ASIA (USAID; 2021-2026)

Since 2016, PMCG, in association with DAI Global has been working under the USAID Competitive Trade and Jobs (CTJ) Activity in Central Asia. The project covers Kazakhstan, the Kyrgyz Republic, Tajikistan, Turkmenistan, and Uzbekistan. Under the CTJ Activity, PMCG has worked on trade facilitation through improving border management and customs policies in order to move goods more efficiently and less expensively at and beyond borders. In 2021, USAID launched a new project titled "Trade Central Asia" (TCA). Under this project, PMCG assists Central Asian countries to gain harmonized customs and border procedures to increase the speed and lower the cost of moving goods across borders.

# Albania:

# **IMPROVING DEREGULATION AND FISCAL EFFICIENCY (IFC/WORLD BANK; 2016-2017)**

This project set out to enhance the economic and doing-business environment in Albania, pursuant to government objectives such as deregulation and easing of bureaucracy. In particular, PMCG identified impediments to economic growth, held in-person interviews and discussions with key stakeholders, staged workshops to set policy priorities, and also developed an action plan, reform roadmap, and terms of reference for international programs. Our work also served to enhance the efficiency of the tax and customs administration, while also contributing to a marked improvement in service delivery at the National Business Center (NBC).

# Kosovo:

# **PARTNERSHIP FOR DEVELOPMENT (USAID; 2014-2018)**

PMCG, in partnership with Chemonics, provided technical assistance to the Government of Kosovo to enhance its macro-economic stability and public financial management (PFM) at central and local levels of government. In particular, PMCG's team supported the development and implementation process by providing technical assistance on the business-enabling environment, tax policy and administration, public finance, and revenue generation.



